



“When we looked at potential sites for Zacros America, Delaware had the **best workforce and the right location**. We felt that Delaware wanted to promote manufacturing. We also saw the greatest potential for a strong partnership with the state and its business community.”

Maurice LeCompte  
Vice President of Zacros  
America's Hedwin Division

**An overview  
of all of  
Delaware's  
incentives can  
be found here:  
[de.gov/  
funding](https://de.gov/funding)**

**global**  
Delaware

# EXAMPLES OF RECENT INCENTIVE AWARDS

## AB GROUP PACKAGING

An Irish company establishing a manufacturing facility, was awarded a \$253,365 performance grant from the Delaware Strategic Fund and a \$120,000 capital investment expenditure grant to open its first U.S. plant in Delaware.

## CRODA INTERNATIONAL PLC

A British firm, was awarded funding to improve their chemical manufacturing facility. They received a \$699,556 performance grant and a \$287,828 retention grant to support up to 30 new high paying, full-time manufacturing jobs and protect nearly 50 existing positions that would have been transferred elsewhere without the upgrade. The company was also awarded a \$1.5 million capital expenditure grant for the new construction.

## SOLENIS LLC

A chemical firm that recently positioned its global headquarters in Delaware, was awarded a \$1.08 million performance grant to create 125 additional jobs.

## UZIN UTZ

A German flooring company, received a \$418,369 grant comprised of a Delaware Strategic Fund Performance Grant and a Capital Expenditure Grant to open a 53,000-square-foot dry-mortar plant.

## KRAFT FOODS

Invested \$10 million to expand its 1 million-square-foot plant in Dover and move its Kool-Aid production from Mexico. The company was awarded a \$465,000 grant for packaging equipment at the plant.

## GRAYLING INDUSTRIES

Was awarded \$552,360 to move their operations to a new 90,000-square-foot building in Delaware.



[global.delaware.gov](https://global.delaware.gov) | [global@delaware.gov](mailto:global@delaware.gov)



“Delaware has a lot to be proud of, with a **growing business community**, state-of-the-art infrastructure and the ability to offer a skilled workforce. It will be of great benefit to many other entrepreneurs to learn about the state.”

Philipp Utz,  
President of Uzin Utz  
Manufacturing North America Inc.,  
a German-based manufacturer.

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# DELAWARE INCENTIVES FOR INTERNATIONAL INVESTORS



Delaware offers several types of incentive programs to stimulate new business growth, expansion and relocation, and spur employment opportunities. Incentive programs include grants, loans, tax credits, local property tax incentives and workforce training grants.

Funds are awarded to new businesses setting up operations in Delaware based on the number of projected jobs created (and corresponding salaries), as well as the amount of capital invested. Incentive packages are customized to fit your business expansion plans.

## FINANCIAL INCENTIVES

### DELAWARE STRATEGIC FUND

The Delaware Strategic Fund represents the primary funding source used for businesses locating in the State of Delaware. Financial assistance may be provided in the form of low interest loans, grants, or other financial instruments.

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### CAPITAL INVESTMENT

Projects that require capital investments in certain industries that create new jobs with sustainable wages and benefits may qualify for cash incentives. The terms are customized to each firm’s individual needs, with a maximum limit of 3% of capital expenditures not to exceed \$1.5 million.

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### NEW BUSINESS FACILITY CORPORATE INCOME TAX CREDIT

Any established Delaware business that makes a qualified investment of \$200,000 or more, and hires five or more qualified employees may be entitled to receive a tax credit. Eligible corporations receive credits of a minimum of \$500 for each qualified employee and \$500 for each \$100,000 invested, not to exceed fifty percent of their tax liability in any given year. Unused credits may be carried forward.

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